



Annual Report 2022



The Numbers

- Taught 28 classes a week in Circus Arts, Aerial Arts, Parkour and Performance. Student Age Range 2 - 75 years. Plus facilitated parkour jams and workshops in African Dance, Stunts and Hula.
- Created a new Circus Troupe class for advanced students and performances.
- Enrolled 483 students throughout the year and up to 345 students a week. Nearly all classes were full with a waiting list of 170, 50% of enrolments.
- School Holiday programs had 389 participants.
- Employed 11 highly skilled trainers many from NICA or equivalent and mentored 4 junior trainers who have been our students or studying circus for many years.
- Funded a whole year of Social Circus classes in Hula for women and seniors.
- Provided 38 circus and parkour classes for local primary schools & kinder.
- Created performances with 17 students and trainers for two Castlemaine Circus Shows and our Aerial Troupe performed at the CircusMania Festival.
- 6 Masterclasses with Gravity Dolls, Highwire and Clowning with Katy Burrows
- ABC podcasts filmed Aerial Teens class for a story on a student with mental health illness and the benefits of being part of Castlemaine Circus and aerial classes.

Staff



Lead Trainers: Nichola Hall, Caz Walsh, Flynn Patrao, Cameron MacLeman, Bek Connors, Mandy Field, Erika Hansson, Naomi Wilde, Nina Robertson, Armstrong Scherlies, Ashleigh Calleja-Bourke

Junior Trainers: Rita Fortune, Milou Albrecht, Sam Campbell, Kaeleb Glinski

Admin Staff: Kirsty Sutherland, General Manager; Bek Connors, Admin Assistant.

Committee: Sam Archer (Chair), Jane McCahon (Vice Chair). Lauren Jefferies (Secretary), Kerry Bourke (Treasurer), Armstrong Scherlies, Liz Stearne

Grants and Partners



Mount Alexander Shire Council Community Grant – Hula Hoop Program

Mount Alexander Shire Council Events Grants

Maldon District Community Bank Partnership – Aerial crash mats

Proudly supported by

Community Bank
Maldon & District

 Bendigo Bank


MOUNT ALEXANDER
SHIRE COUNCIL

Financial Report 2022

Castlemaine Circus Inc
PO Box 903, Castlemaine, VIC, 3450
0435 462 749

Profit and loss report

Cash mode
01 Jan 2022 - 31 Dec 2022

	Actual	Last Year	Total Variance %	Budget	Variance %
Income					
Class Fees					
Term One Fees	\$57,647	\$37,970	52	\$55,000	5
Term Two Fees	\$55,903	\$43,080	30	\$55,000	2
Term Three Fees	\$60,787	\$19,748	208	\$55,000	10
Term Four Fees	\$63,688	\$55,727	14	\$55,000	16
Membership	\$6,779	\$5,270	29	\$6,000	13
Total Class Fees	\$244,804	\$161,795	51.30%	\$226,000	8.30%
Workshops					
Education Based Workshops	\$3,509	\$1,335	163	\$2,000	76
School Holiday Workshops	\$10,561	\$7,226	46	\$10,000	6
Workshops Other	\$182	\$3,905	-95	\$500	-64
Total Workshops	\$14,252	\$12,465	14.30%	\$12,500	14.00%
Performances					
Performance - Mid year - Tickets	\$1,802	\$0	-	\$1,500	20
Performance - Mid year - Grant	\$455	\$0	-	-	-
Performance - EOY - Tickets	\$2,788	\$0	-	\$2,500	12
Performance - EOY - Grant	\$455	\$0	-	-	-
Total Performances	\$5,499	\$0	-	\$4,000	37.50%
Grants					
Mt Alexander Shire Council	\$3,000	\$0	-	\$3,000	0
MDCB - Equipment	\$3,000	\$0	-	\$3,000	0
Business Victoria COVID	\$0	\$1,200	-100	\$0	-
Vichealth	\$0	\$2,849	-100	\$0	-
Total Grants	\$6,000	\$4,049	48.20%	\$6,000	0.00%
Community Support					
Fundraising	\$0	\$0	-	\$1,000	-100
Donations	\$0	\$3,505	-100	\$300	-100
Total Community Support	\$0	\$3,505	-100.00%	\$1,300	-100.00%
Merchandise					
Merchandise	\$1,195	\$0	-	\$1,000	20
Total Merchandise	\$1,195	\$0	-	\$1,000	19.50%
Hire					
Venue Hire	\$87	\$0	-	-	-
Birthday Hire	\$0	\$434	-100	\$0	-
Total Hire	\$87	\$434	-79.90%	\$0	-
Total Income	\$271,838	\$182,249	49.20%	\$250,800	8.40%
Gross Profit	\$271,838	\$182,249	49	\$250,800	8
Expense					
Class Expenses - Trainer Wages					

	Actual	Last Year	Total Variance %	Budget	Variance %
Wages - Trainer Term 1	\$28,714	\$23,412	23	\$30,000	-4
Wages - Trainer Term 2	\$25,666	\$21,207	21	\$30,000	-14
Wages - Trainer Term 3	\$30,919	\$12,993	138	\$30,000	3
Wages - Trainer Term 4	\$33,422	\$30,034	11	\$30,000	11
Wages - Travel Trainers	\$800	\$1,460	-45	\$1,200	-33
Wages - Trainer Meetings	\$1,072	\$636	69	\$1,200	-11
Contractor - Trainer fees	\$1,467	\$510	188	\$535	174
Super - Trainers	\$11,912	\$0	-	-	-
Total Class Expenses - Trainer Wages	\$133,972	\$90,252	48.40%	\$122,935	9.00%
Equipment					
Circus Equipment	\$1,783	\$921	94	\$5,000	-64
Circus Equipment Maintenance	\$2,576	\$714	261	\$2,200	17
Total Equipment	\$4,359	\$1,635	166.60%	\$7,200	-39.50%
Workshop Expenses					
Wages - Workshops Education	\$1,740	\$871	100	\$871	100
Wages - School Holidays	\$4,900	\$4,434	10	\$2,889	70
Wages - Workshop Other	\$0	\$2,400	-100	\$500	-100
Total Workshop Expenses	\$6,640	\$7,705	-13.80%	\$4,260	55.90%
Performance Expenses					
Performance Mid Year Show expenses	\$2,748	\$0	-	\$2,200	25
Performance - Circus Mania	\$1,300	\$0	-	-	-
Performance EOY expenses	\$2,316	\$94	2357	\$2,500	-7
Total Performance Expenses	\$6,364	\$94	6653.70%	\$4,700	35.40%
Grant expenses					
VicHealth expenses	\$0	\$2,691	-100	\$0	-
Mt Alexander Shire Grant expenses	\$2,999	\$0	-	\$2,250	33
MDCB - equipment	\$3,000	\$0	-	-	-
Total Grant expenses	\$5,999	\$2,691	122.90%	\$2,250	166.60%
Community Support expenses					
Fundraising expenses	\$0	\$0	-	\$400	-100
Total Community Support expenses	\$0	\$0	-	\$400	-100.00%
Merchandise					
Merchandise expenses	\$1,522	\$0	-	\$800	90
Total Merchandise	\$1,522	\$0	-	\$800	90.30%
Admin - Wages					
Wages - GM	\$54,267	\$45,843	18	\$52,020	4
Wages - Project Manager	\$5,358	\$0	-	\$5,000	7
Super - Admin	\$6,118	\$13,106	-53	\$18,000	-66
Total Admin - Wages	\$65,743	\$58,949	11.50%	\$75,020	-12.40%
Administration Costs					
Venue Rent	\$15,000	\$6,318	137	\$12,000	25
Venue Utilities	\$654	\$532	23	\$0	-
Venue Supplies	\$860	\$740	16	\$500	72
Venue Move	\$0	\$2,165	-100	\$0	-
Office Supplies/Equipment	\$722	\$356	103	\$500	44
Office software subscriptions	\$3,176	\$2,434	30	\$2,242	42
MYOB Software Subscription	\$0	\$542	-100	-	-

	Actual	Last Year	Total Variance %	Budget	Variance %
Phone/Internet	\$436	\$460	-5	\$436	0
Banking charges	\$76	\$51	50	\$58	30
Cleaning Labour	\$3,706	\$2,101	76	\$4,000	-7
Insurance	\$2,014	\$1,958	3	\$2,070	-3
OHS / First Aid	\$500	\$326	54	\$500	0
Legal	\$0	\$17,285	-100	\$0	-
Governance	\$61	\$60	2	\$60	2
Marketing	\$4,515	\$296	1425	\$750	502
Documentation	\$0	\$800	-100	-	-
Memberships & Licences	\$577	\$105	450	\$105	450
Music Licences	\$0	\$281	-100	-	-
Committee Costs	\$396	\$241	64	\$300	32
Scholarships	\$0	\$600	-100	\$600	-100
Total Administration Costs	\$32,694	\$37,650	-13.20%	\$24,121	35.50%
Staffing Costs					
Professional Development	\$1,035	\$0	-	\$1,160	-11
Admin Professional Development	\$0	\$128	-100	-	-
Workcover	\$1,549	\$1,125	38	\$735	111
Staff Gifts/Dinner/Tshirts	\$920	\$284	223	\$475	94
Total Staffing Costs	\$3,504	\$1,537	128.00%	\$2,370	47.80%
Total Expense	\$260,797	\$200,513	30.10%	\$244,056	6.90%
Operating Profit	\$11,041	(\$18,264)	160	\$6,744	64
Other Income					
Other Income - JobKeeper	\$0	\$9,600	-100	-	-
Total Other Income	\$0	\$9,600	-100.00%	\$0	-
Other Expense	\$0	\$0	-	\$0	-
Net Profit	\$11,041	(\$8,664)	227	\$6,744	64

Balance sheet report

Cash mode
31 Dec 2022

	Total		
	Actual	Last Year	Variance %
Asset			
General Cheque Account	\$68,062	\$55,509	23
Petty Cash	\$500	\$500	0
Total Asset	\$68,562	\$56,009	22.41%
Liability			
GST Collected	\$6,005	\$3,487	72
GST Paid	(\$1,154)	(\$697)	66
Unexpended grant money	\$0	\$3,000	-100
PAYG Withholding Payable	\$5,478	\$4,368	25
Super Accrual Liabilities	\$5,526	\$4,185	32
Total Liability	\$15,855	\$14,343	10.54%
Net Assets	\$52,707	\$41,666	26
Equity			
Current Earnings			
Current Earnings	\$11,041	(\$8,664)	-227
Total Current Earnings	\$11,041	(\$8,664)	-227.43%
Retained Earnings	\$41,666	\$50,330	-17
Total Equity	\$52,707	\$41,666	26.50%

Thanks

A BIG THANKS TO all our amazing volunteers!

And to Byran Nash for the end of year performance photos.

It was wonderful to be back performing again after two years of covid. We created two sold out shows just to make up for it. 😊

